



PRESS RELEASE

Travelport signs renewal deal with long-standing customer Piloot Koen

July 13th 2016: Travelport, a leading travel commerce platform, announces it has signed a long-term renewal deal with Piloot Koen, a travel agency based in the Netherlands which has been a customer for 25 years.

Piloot Koen serves both business and leisure customers and is part of the Gorcums Reisburo Group (GRgroup), which also includes the brands, Traveltroef, ReisTeam and Regio Reisburo. The renewal deal means that Piloot Koen will continue to take advantage of Travelport's innovative, industry-leading technology, including its point of sale solution, Travelport Smartpoint, Travelport Rooms and More and Travelport Rapid Reprice which is redefining the complex function of re-pricing a travel itinerary. Piloot Koen also utilises Travelport's B2B payment solution, eNett.

Following the renewed agreement, Piloot Koen will continue to have access to Travelport's unrivalled travel content inventory, which includes access to the branded fares and ancillaries from the world's leading airlines, including low cost carriers and over 650,000 hotel properties, of which 550,000 are independent hotel properties.

Frank Visch, owner GRgroup at Piloot Koen, commented: "We have been impressed with Travelport's innovative technology solutions and our relationship with the team has gone from strength to strength over the past 25 years. The renewal of our agreement is a testament to the exceptional service we have come to rely on from Travelport to grow our business."

Marco Van leperen, Managing Director for the Benelux at Travelport, said: "We are thrilled to continue our longstanding relationship with Piloot Koen, a very valued customer of ours. Piloot Koen is a renowned travel industry player in the region and we are glad the company has recognised the value we provide to its business to help them deliver the best service possible to their customers."

About ITQ

InterGlobe Technology Quotient (ITQ), a strategic business unit of InterGlobe Enterprises is a leader in aviation, hospitality and travel related services, contributing to the growth of market through innovation and service leadership by building businesses and represent global brands that deliver quality and value.

ITQ is an official distributor of Travelport in 6 markets across Asia Pacific region including India and Srilanka. Headquartered in Gurgaon, the company provides cutting edge travel technology solutions with unmatched inventory options to its customers helping them increase their productivity and business efficiency. With an extended network over 500 cities having 20 dedicated offices and 14 REPs, InterGlobe Technology Quotient reaches out to over 12,500 agency locations, has a nationalised service centre and 16 training centres with state-of-the-art infrastructure and facilities matching international standards.

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